

# Fourth Annual Family Office Conference

Next Generation—Challenges to Successful Transition

**Wednesday, February 5, 2014**  
Citi Executive Conference Center  
*Also Available via Live Webcast*

Hear from family members and family office professionals on:

- Trustee obligations and pitfalls
- In-house staff vs. outsourcing
- Real estate and personal property ownership issues
- Networking Luncheon with philanthropy discussion



See Inside for Details

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Visit [www.nysscpa.org/familyoffice14](http://www.nysscpa.org/familyoffice14) or call 800-537-3635

# Fourth Annual Family Office Conference

## Next Generation—Challenges to Successful Transition

### Conference Program

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7:45–8:30 a.m.

#### Check-in, Continental Breakfast, and Networking

8:30–8:40 a.m.

#### Welcoming Remarks and Introduction

Committee and Conference Cochair:

Susan R. Schoenfeld, CPA, JD, LLM (Taxation), MBA, CEO and Founder, *Wealth Legacy Advisors LLC*

Conference Cochairs:

Madelyn R. Miller, CPA, MBA, Managing Director and Financial Advisor,  
*J.P. Morgan Securities LLC*

Philip F. Strassler, Partner, *SFO Advisor Select LLC*

8:40–9:50 a.m.

#### Trust Me? Trustee Obligations and Pitfalls

Moderator:

Susan R. Schoenfeld, CPA, JD, LLM (Taxation), MBA, CEO and Founder,  
*Wealth Legacy Advisors LLC*

Panelists:

Barbara R. Hauser, JD, *Barbara R. Hauser LLC*

Laura M. Twomey, JD, LLM (Taxation), Partner, *Simpson Thacher & Bartlett LLP*

Randy R. Werner, CPA, JD, LLM (Taxation), Loss Prevention Executive, *CAMICO*

How to be a responsible trustee/how to be a responsible beneficiary: What are the rules and risks? Should a CPA serve as trustee of a client's trust?

9:50–11:00 a.m.

#### Outsourcing: Trends and Best Practices

Moderator:

Evelyn B. Yanatos, CPA, MBA, President and Senior Financial Consultant, *EBY Enterprises, Inc.*

Panelists:

Jon Carroll, CPA, MBA, Senior Vice President and COO, *Family Office Metrics*

Jared Feldman, CPA, Partner, *Anchin, Block & Anchin LLP*

Lawrence E. Kraus, CPA, JD, Vice President and Tax Director, *A.C. Israel Enterprises, Inc. (Ingleside Investors LLC)*

What types of services do family offices outsource and to whom do they outsource them? What are the latest trends and industry best practices?

11:00–11:10 a.m.

## Break

11:10 a.m.–12:20 p.m.

## Do's and Don'ts—Real Property Ownership Issues to Consider

### Moderator:

Linda Bourn, MBA, Executive Managing Director, *Crystal & Company*

### Panelists:

Gretchen Davidsen, MBA, Next Generation Family Member

Matthew F. Erskine, JD, Managing Partner, *The Erskine Company LLC*

Stephen Martiros, MBA, Founder, *Martiros Strategies*

How can families preserve ownership of unique, illiquid assets? Are advisors meeting the needs of the next generation, as they plan for inheriting fine art, collectibles, family compounds, or other shared assets? What are core tax and estate planning needs?

12:20 p.m.

## Remarks

### Committee and Conference Cochair:

Susan R. Schoenfeld, CPA, JD, LLM (Taxation), MBA, CEO and Founder, *Wealth Legacy Advisors LLC*

### Conference Cochairs:

Madelyn R. Miller, CPA, MBA, Managing Director and Financial Advisor, *J.P. Morgan Securities LLC*

Philip F. Strassler, Partner, *SFO Advisor Select LLC*

12:20–1:30 p.m.

## Networking Luncheon

Carolyn M. Weiss, CPA, CFO and CIO, *FJC Foundation*

Participate in table discussions about philanthropy, led by single-family office staff and facilitated by a TEDTalk (Technology, Entertainment, Design) on the subject. *(Not available via Live Webcast.)*

1:30 p.m.

## Closing Remarks

Agenda and speakers are subject to change. For the latest updates, including full speaker bios, visit [www.nysscpa.org/familyoffice14](http://www.nysscpa.org/familyoffice14).



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#### How to Register for the Conference:

Online at [www.nysscpa.org/familyoffice14](http://www.nysscpa.org/familyoffice14)

By phone at (212) 719-8383 or (800) 537-3635

Fill out the registration form on the back panel and mail back to us

Or Fax the registration form to (866) 495-1354

#### How to Register for the Live Webcast:

Online at [www.nysscpa.org/e-cpe](http://www.nysscpa.org/e-cpe)

By phone at (877) 880-1335

**Registration Information:** All registrations must be received 14 days prior to the event in order to guarantee a seat and course materials. Allow approximately 14 days for your return confirmation. Registrants who do not receive their e-mailed confirmation before the conference must call FAE Registration to confirm registration status. Individuals who have not registered before the 14-day cutoff must call to determine space availability. Advance paid registrants will be seated first. For space availability and registration information, call FAE Registration during business hours.

**Program Details:** Wednesday, February 5, 2014. Program begins at 8:30 a.m. and ends at 1:30 p.m. (Check-in begins at 7:45 a.m.)

**Payment Information:** Payment may be made by check or may be charged to American Express, MasterCard, Visa, or Discover. Credit card information must accompany all fax, phone, and online registrations.

**Special Requirements:** Participants with special requirements should notify FAE staff at least 14 days in advance of the program.

**Refunds:** No refunds will be given for cancellations received less than 14 days prior to the program date. A \$50 processing fee will be deducted from refunds for cancellations received more than 14 days prior to the program date.

**Transfers:** FAE allows a registrant to transfer to another program or substitute another person without a penalty more than 14 days prior to the program date. Transfers and substitutions requested less than 14 days prior will be charged a \$25 processing fee. All transfers from an In-Person conference to its Live Webcast must be completed at least 1 business day before the scheduled conference date.

**Walk-ins:** All individuals who register on the day of the program will be charged an additional \$25 fee. As walk-ins, if the event is a FAE Paperless Event, please be advised that you will be e-mailed a link to the materials within five days after the program. Upon receipt of the link, please ensure that you download and save the course materials immediately. **Materials will NOT be provided on-site.**

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**This is a paperless event.** Course materials will be available in electronic PDF format only. Within five days of the event, you will be e-mailed a link to your online events hosting account. From there, you may download the program materials for the upcoming event, then choose to save the file(s) to your computer or print them out.

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Please Join Us for the  
Fourth Annual Family Office Conference  
and Earn 4 CPE Credits

Dear Colleagues:

There are many different opportunities and challenges that affect all people working in the family office sector. At this year's conference, we will analyze these opportunities and challenges and offer solutions. Please join us, then, on Wednesday, February 5, 2014, at the Citi Executive Conference Center for the Fourth Annual **Family Office Conference**.

This year, we have once again brought together a list of incredible speakers who are sure to provide each and every person in attendance with something valuable to take away. Some topics that will be covered include—

- **Trustee Obligations and Pitfalls**
- **An Update on Outsourcing Services**
- **Real Property Ownership Issues**

Not only will you gain plenty of useful information, but you will also be earning 4 valuable CPE credits. Additionally, you will enjoy networking with leading professionals and hearing relevant, timely perspectives from renowned family office experts. This is certainly not an event to miss!

Sincerely,

**Susan R. Schoenfeld**

*Family Office Committee and Conference Cochair*

P.S. Don't miss this opportunity!

Register today at [www.nysscpa.org/familyoffice14](http://www.nysscpa.org/familyoffice14).

**Who Should Attend?** Professionals who work in or serve family offices and multifamily offices, including CPAs, attorneys, investment professionals, consultants, and family office management.

**Why You Should Attend:** To learn about the current opportunities and challenges faced by families and their advisors who are contemplating forming, are in the process of forming, or are currently maintaining family offices.

## Program Details:

**Time:** 8:30 a.m.–1:30 p.m. (Check-in begins at 7:45 a.m.)

**Sponsoring Committee:** Family Office Committee, NYSSCPA

**Sponsoring Committee Chair:** Susan R. Schoenfeld, CPA, JD, LLM (Taxation), MBA, CEO and Founder, *Wealth Legacy Advisors LLC*

**Conference Cochairs:** Madelyn R. Miller, CPA, MBA, Managing Director and Financial Advisor, *J.P. Morgan Securities LLC*; Susan R. Schoenfeld, CPA, JD, LLM (Taxation), MBA, CEO and Founder, *Wealth Legacy Advisors LLC*; Philip F. Strassler, Partner, *SFO Advisor Select LLC*

**Conference Planning Committee:** Jane E. Bernardini, Linda Bourn, Madelyn R. Miller, Generoso J. Romano, Raymond G. Russolillo, Susan R. Schoenfeld, Philip F. Strassler, Paula P. Szturma, Carolyn M. Weiss, Evelyn B. Yanatos

**Course Level:** Update

**Field of Study:** Advisory Services

**Recommended CPE Credit Hours:** 4

**Course Code:** 25300411 (In-Person); 35300411 (Live Webcast)

**Member Fee:** \$245 (In-Person); \$195 (Live Webcast)

**Nonmember Fee:** \$310 (In-Person); \$260 (Live Webcast)

For full program details and for FAE registration policy, please visit [www.nysscpa.org/familyoffice14](http://www.nysscpa.org/familyoffice14).



14 Wall Street  
19th Floor  
New York, NY  
10005

Fourth Annual

## Family Office Conference

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**Wednesday, February 5, 2014**

Citi Executive Conference Center

153 East 53rd Street

14th Floor

New York, NY 10022

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**Course Code:** 25300411 (In-Person);  
35300411 (Live Webcast)

**Mail this registration form along with payment information to:**

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